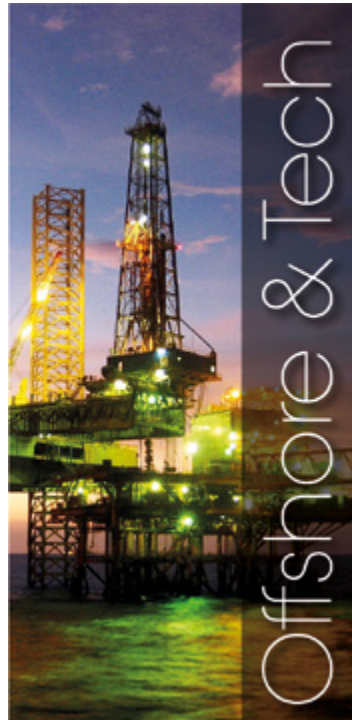


SPENCER CONTRACT

High Quality Interiors



Turn key custom solutions.
Engineering - Production - Installation

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At a glance

SPENCER CONTRACT

Spencer is a **leading construction company** that offers innovative solutions for the **interiors supplying** and fitting of **Cruise ships & Yachts, Offshore & Tech** and **Real Estate**. Spencer offers a wide range of services, assisting the client throughout the entire project, from detailed shop drawings to turnkey installation, along with follow up and maintenance.

OUR PEOPLE & SERVICES

Spencer Contract expertise grants complete construction of projects worldwide in mainly four professional construction divisions: Cruise ships & Yachts, Offshore & Mechanical and Real Estate. Commitment, attention to details, flexibility and maximum concentration are Spencer's key traits to match customer's expectations. Spencer was accredited for Quality Management System (ISO 9001:2008) applied to execution, design, construction, installation and commissioning projects.

KEY FINANCIALS

Spencer has an **impeccable credit history** and is serviced in **first-class Italian** and **foreign banks**. Positive dynamics of key business indicators and a strong financial position allow to rely on own financial resources, as well as, if required, to provide bank guarantees in order to ensure continuity of any project.

In **2015**, Spencer's revenues will exceed 23 millions euros, revealing a financial robust situation. Today Spencer can rely on an actual order book of approximately 110 million € up to 2020.

Global Presence

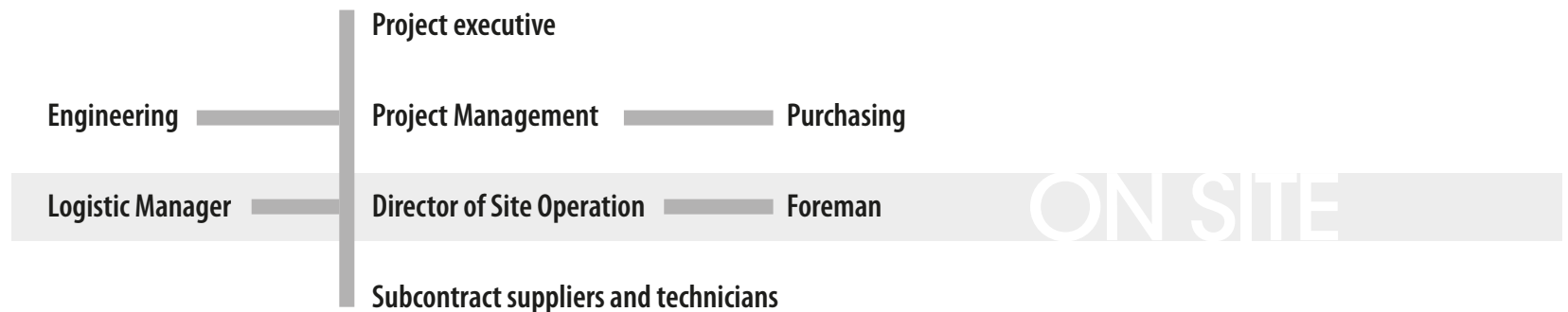


Headquarters in **Genoa**, registered office in **Milan** and several operational offices in **Venice** (Italy), **Saint Nazaire** (France) and **Richardson** (TX) grant Spencer the opportunity to install teams and operational structures worldwide.

Project & Supply Management

Spencer Contract **Project Management** assures the best execution of projects; establishing for each task a selected team of Engineers, Purchase Responsibles and Project Managers to coordinate with the on site teams of Director of operations, Logistics Managers and Foremen. Our best technicians across the globe are in the project since the preliminary analysis phase and constantly in alignment with the clients needs.

Spencer Contract **Supply Chain Management** assures that all best materials required for the project are fabricated and manufactured by qualified suppliers and timely shipped/delivered/installed to the site in a constant cost-opportunity logic and according to precise specifications and timetables.



Our Approach



Our workforce and processes are **optimally equipped** to meet all aspects of newbuilding, refurbishment or maintenance of **Cruise ships, Yachts, Offshore & Tech** and **Real Estate**. Our workforce of technical engineers, Project Managers and foremen across the globe is equipped to handle increasing complex projects and industry demands. Our structure grants thorough and complete support in all operation phases, from planning to execution.

We offer to assist clients with our know-how in Budget Development, Cost Analysis and Value Engineering providing pre-contractual advice on **layout, weights** and **budget estimation** for the feasibility study.

We develop **individual solutions** and **tailor-made applications** in constant alignment with the customer. In doing so, we consistently focus on quality and project management as well as **health, safety** and **environmental aspects**. In order to ensure smooth installation, we provide our clients with all the necessary documentation too. This eliminates information loss and ensures a seamless process from design to installation.

- Pre-contractual services
- Draft and detailed design
- Planning and development
- Material supply
- Assembly and installation
- Delivery

Cruise Industry | Recent realizations



VIKING STAR | FINCANTIERI

Spa Area (Offices, Stores, Spa)
Gym
Thermal Area
Dressing Room
Walkway Retail Corridor
Fitness
Hair Salon



BRITANNIA | FINCANTIERI

Pool Area (Deck 16)
Open Deck (Deck 17)
Sport Area (Deck 18)
Spa e Salon
Stores e Lockers
Office



COSTA DIADEMA | FINCANTIERI

External Promenade (Deck 5)
Bar Teodora (Deck 5)
Lido Stella del Sud (Deck 10/11)
Lido Diana (Deck 10/11)
F1 Scuderia (Deck 12)
Sport Area (Deck 14)



Yachts Interiors | Recent realizations



AZIMUT 120 SL | AZIMUT BENETTI

Complete furnishing
Hulls nr. 11-12-14



AZIMUT
YACHTS

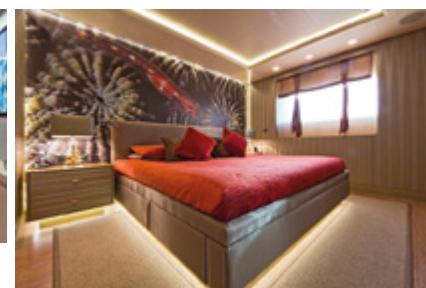
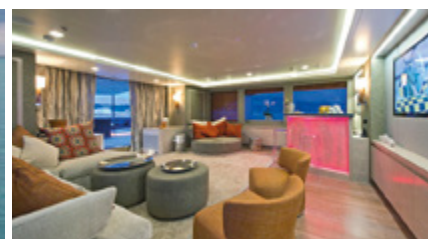


ISA 500 | ISA YACHTS

Complete furnishings
Upper decks
Sky lounge areas



ISA
YACHTS



SANLORENZO SL 100/568 | SANLORENZO

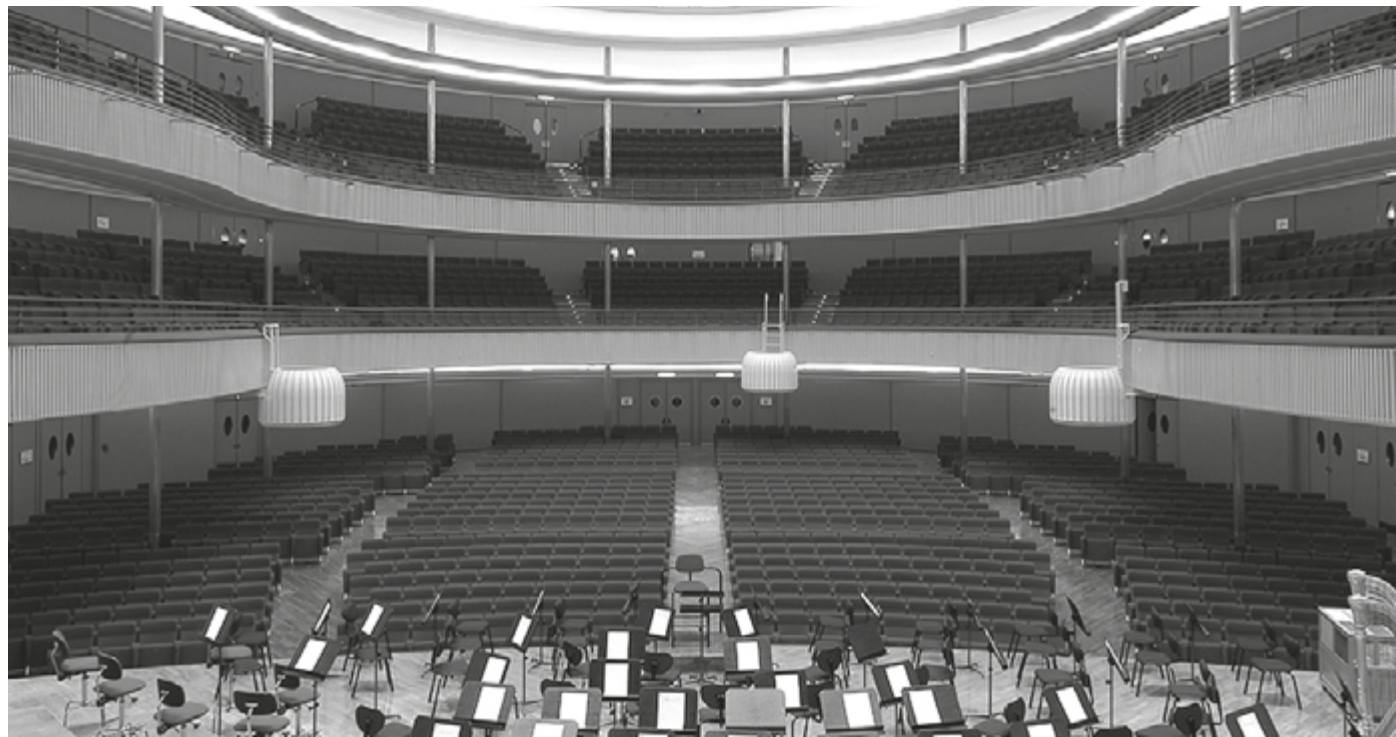
Complete furnishing



SANLORENZO



Real Estate | Recent realizations



AUDITORIUM RAI TORINO | TURIN (ITALY)

Carena Costruzioni S.p.A.

Auditorium
Backstage
Ceilings
Lobby
Floors & Front-stage



TEATRO DELLA GIOVENTÙ | GENOA (ITALY)

Studio A.R.T.E. - Genova / Studio Canepa Associati

Auditorium
Backstage
Ceilings
Lobby
Floors & Front-stage



GRAND HOTEL DES ALPES | CHAMONIX - FRANCE

GSV Engineering

Entrance hall
Reception area



Offshore & Tech | Recent realizations



SAIPEM CASTORO SEI | SAN GIORGIO DEL PORTO

220 guest cabins
Master Cabins
Staircase and atriums



NRW ALLIANCE | NATO RESEARCH VESSEL

Cabins
Bathrooms and Service Areas
Public Areas











MY VICTORY | FINCANTIERI

Technical rooms















Cruiseships | References List

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2018		B34	227.000		Saint Nazaire	turn key new build	Complete outfitting and furnishing of the following areas: PUBLIC STAIRS	8800
2017		E34	167.600		Saint Nazaire	turn key new build	Complete outfitting and furnishing of the following areas: PUBLIC STAIRS	8800
2017		SILVER MUSE	40.000		Sestri Ponente	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA, LIDO POOL, OPEN DECKS AND SPORT DECK	3000
2017		HULL 6232	141.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: LIDO POOL, OPEN DECKS, SPORT DECK, ADULT POOL RETREAT AND SANCTUARY	5500


Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2016		HARMONY OF THE SEAS	227.000		Saint Nazaire	turn key new build	Complete outfitting and furnishing of the following areas: PUBLIC STAIRS	8800
2016		VIKING SKY	47.000		Ancona	turn key new build	Complete outfitting and furnishing of the following areas: HEALTH CENTER, SPA AREA AND RETAIL WALKWAY	1200
2017		VIKING SEA	47.000		Ancona	turn key new build	Complete outfitting and furnishing of the following areas: HEALTH CENTER, SPA AREA AND RETAIL WALKWAY	1200
2015		KONINGS DAM	99.000		Marghera	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA	1560
2016		VISTA	135.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: THEATRE, LANAI PROMENADE, AFT AND LIDO POOL, CLUBHOUSE, SERENITY	11500

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2015		VIKING STAR	47.000		Marghera	turn key new build	Complete outfitting and furnishing of the following areas: HEALTH CENTER, SPA AREA AND RETAIL WALKWAY	1200
2015		SAFFRON	7.200		Genova	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA, HOSPITAL, ROYAL AND MINISTER DEDICATED DECK	950
2015		BRITANNIA	141.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA, LIDO POOL, OPEN DECKS AND SPORT DECK	4000
2014		DIADEMA	132.500		Marghera	turn key new build	Complete outfitting and furnishing of the following areas: AFT POOL, MAGRODOME POOL, F1 SCUDERIA, SPORT DECK, LANAI PROMENADE	6500
2014		REGAL PRINCESS	141.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: LIDO POOL, OPEN DECKS AND SPORT DECK	3000

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2013		CASTORO 6	31.500		Genova	refitting	Complete refurbishment of the following areas: N 132 NEW CABINS, CORRIDORS AND STAIRCASES	2500
2013		ROYAL PRINCESS	141.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: LIDO POOL, OPEN DECKS AND SPORT DECK	3000
2012		RIVIERA	65.000		Sestri Ponente	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA, LIDO POOL, OPEN DECKS AND SPORT DECK	3300
2011		MARINA	65.000		Sestri Ponente	turn key new build	Complete outfitting and furnishing of the following areas: SPA AREA, LIDO POOL, OPEN DECKS AND SPORT DECK	3300
2011		M/N VON HUMBOLDT	12.000		Genova	refitting	Complete refurbishment of the following areas: N 30 NEW CABINS	
2008		SILVER WIND	16.800		Genova	refitting	Complete refurbishment of the following areas: SPA AREA, OBSERVATION LOUNGE	1300

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2004		FANTASY	75.000	Kvaerner Masa-Yards	Turku	turn key new build	Complete outfitting and furnishing of the following areas: TAX FREE MARKET	500
2004		VALOR	110.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: SUPPER CLUB	1000
2004		CARIBBEAN PRINCESS	113.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: GYM AND FITNESS CLUB	650
2003		GRAND LATINO	22.000	 San Giorgio del Porto OFFICINE MECCANICHE NAVALI E FONDERIE RIPARAZIONI E TRASFORMAZIONI NAVALI	Genova	refitting	Complete refurbishment of the following areas: RESTAURANT, RENDEZ-VOUS BAR, ADMIRAL LOUNGE, SHOW LOUNGE	2000
2003		MARINER OF THE SEAS	138.000	Kvaerner Masa-Yards	Turku	turn key new build	Complete outfitting and furnishing of the following areas: BUSINESS, CONCIERGE, LIBRARY, LIFT LOBBIES, PUBLIC TOILETS, PROMENADE SHOPS	3900
2003		GLORY	110.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: SUPPER CLUB	1000

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2003		AURA	42.000		Wismar	turn key new build	Complete outfitting and furnishing of the following areas: MAIN STARS (AFT e FWD), RECEPTION, ATRIUM, MKT RESTAURANT, PUBLIC TOILETS	7500
2002		VITA	42.000		Wismar	turn key new build	Complete outfitting and furnishing of the following areas: MAIN STARS (AFT e FWD), RECEPTION, ATRIUM, MKT RESTAURANT, PUBLIC TOILETS	7500
2002		CONQUEST	110.000		Monfalcone	turn key new build	Complete outfitting and furnishing of the following areas: SUPPER CLUB	1000
2002		NAVIGATOR OF THE SEAS	138.000		Turku	turn key new build	Complete outfitting and furnishing of the following areas: BUSINESS, CONCIERGE, LIBRARY, LIFT LOBBIES, PUBLIC TOILETS, PROMENADE SHOPS	3900

Year	Owner-Ships Name	Ship's Name	G.T.	Shipyard	Yard	Job Type	Scope of Work	Sqm outfitted
2001		ADVENTURE OF THE SEAS	138.000	Kvaerner Masa-Yards	Turku	turn key new build	Complete outfitting and furnishing of the following areas: BUSINESS, CONCIERGE, LIBRARY, LIFT LOBBIES, PUBLIC TOILETS, PORTOFINO RESTAURANT	3800
2000		EXPLORER OF THE SEAS	138.000	Kvaerner Masa-Yards	Turku	turn key new build	Complete outfitting and furnishing of the following areas: BUSINESS, CONCIERGE LOUNGE LIBRARY, LIFT LOBBIES, PUBLIC TOILETS, BALUSTRADES	3200
1999		VOYAGER OF THE SEAS	138.000	Kvaerner Masa-Yards	Turku	turn key new build	Complete outfitting and furnishing of the following areas: BUSINESS, CONCIERGE LOUNGE LIBRARY, LIFT LOBBIES, PUBLIC TOILETS, BALUSTRADES	3200

 RINA www.rina.org	<p>CISO is a member of</p> <hr/>  www.ionet-certification.com
<p>CERTIFICATO N. 21611/10/S</p> <p>CERTIFICATE No.</p>	
<p>SI CERTIFICA CHE IL SISTEMA DI GESTIONE PER LA QUALITÀ DI IT IS HEREBY CERTIFIED THAT THE QUALITY MANAGEMENT SYSTEM OF</p>	
<p>SPENCER CONTRACT - S.P.A.</p>	
<p>VIA ANDREA MASSENA 12/7 20145 MILANO (MI) ITA</p>	
<p>NELLE SEGUENTI UNITÀ OPERATIVE / IN THE FOLLOWING OPERATIONAL UNITS</p>	
<p>VIA ANTONIO CECCHI 23 16129 GENOVA (GE) ITALIA E CANTIERI OPERATIVI</p>	
<p>E CONFORME ALLA NORMA / IS IN COMPLIANCE WITH THE STANDARD</p>	
<p>ISO 9001:2008</p>	
<p>PER I SEGUENTI CAMPI DI ATTIVITÀ / FOR THE FOLLOWING FIELD(S) OF ACTIVITIES</p>	
<p>PROGETTAZIONE, REALIZZAZIONE E MONTAGGIO DI COMPONENTI ED ALLESTIMENTI NAVALI</p>	
<p>DESIGN, CONSTRUCTION AND ASSEMBLY OF COMPONENTS AND NAVAL EQUIPMENT</p>	
<p>La validità del presente certificato è subordinata a sorveglianza periodica annuale / semestrale ed al riesame completo del sistema di gestione con periodicità triennale The validity of this certificate is dependent on an annual / six monthly audit and on a complete review, every three years, of the management system L'uso e la validità del presente certificato sono soggetti al rispetto del documento RINA, Regolamento per la Certificazione di Sistemi di Gestione per la Qualità The use and validity of this certificate are subject to compliance with the RINA document / Rules for the certification of Quality Management Systems</p>	
Prima emissione First Issue	19.07.2010
Emissione corrente Current Issue	24.07.2013
Data scadenza Expiry Date	15.07.2016
<p>Daniela Aaro Manager, Genova Certification</p> 	
<p>RINA Services S.p.A. Via Corsica 12 - 16128 Genova Italy</p>	
<p>CISO è la Federazione Italiana di Organismi di Certificazione dei sistemi di gestione aziendale CISO is the Italian Federation of management system Certification Bodies</p>	
<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;">  <p style="font-size: small;">DSD N° 3512-A-205 N° 3513-B-205 N° 3514-C-205 N° 3515-D-205 N° 3516-E-205 N° 3517-F-205 N° 3518-G-205 N° 3519-H-205 N° 3520-I-205 N° 3521-J-205 N° 3522-K-205 N° 3523-L-205 N° 3524-M-205 N° 3525-N-205 N° 3526-O-205 N° 3527-P-205 N° 3528-Q-205 N° 3529-R-205 N° 3530-S-205 N° 3531-T-205 N° 3532-U-205 N° 3533-V-205 N° 3534-W-205 N° 3535-X-205 N° 3536-Y-205 N° 3537-Z-205</p> <p style="font-size: x-small;">Member Reg. Accord. di Milano Accreditamento I.S.O. 9001 & I.S.O. 14001 Registration Agreement</p> </div> <div style="width: 45%; text-align: right;">   <p style="font-size: x-small;">www.ciso.it/ciso</p> </div> </div>	

Our Clients recognitions

Da: Joseph Farcus [JFA@jfausa.com]

Inviato: lunedì 20 dicembre 2004 19.35

A: spencercontract spa

Cc: Dino Spadaro; Stefano Stinco; Stefano Zedde; Vittorino Giolo; Iina Forsblom; Petu Kummala; Fazi, Roberto (CCS); marpub2@carnivalshipbuilding.com; Maurizio Eliseo; Ruskovsky, Boris (CCL)

Oggetto: RE: Hull 6082: Spencer work

Dear Francesca,

Overall the work was excellent. The ceiling in the Lido Restaurant was done very well & I have no specific comments, although I did not do an exhaustive inspection. However again it looked very good & there were no large mistakes. The stainless steel stars & the profiles that were difficult to do were in the end really good. Very well done. Certainly from this perspective the work compares very favourably with that done on the previous ships.

I also wish you a very Merry Christmas & Happy New Year.

Best regards,

Joe

Joseph Farcus Architect, P.A.
5285 Pine Tree Drive
Miami Beach, Florida 33140
U.S.A.

Tel: + 1 305 866 0818; Fax: +1 305 866 3660

Da: oceania [mailto:oceania@ysa.no]

Inviato: giovedì 22 dicembre 2011 12.10

A: Riccardo Pompili

Oggetto: Merry Christmas- Thanks alot

To the Spencer Group leadership including the Oceania team.

Gunnar and myself like to express our thanks for good cooperation with the Oceania ships. It has been a pleasure working with Spencer and we are impressed by your design process, standard and work.

We wish you all Merry Christmas and wish you a successful 2012 year and the best for the continue and delivery of the Riviera.

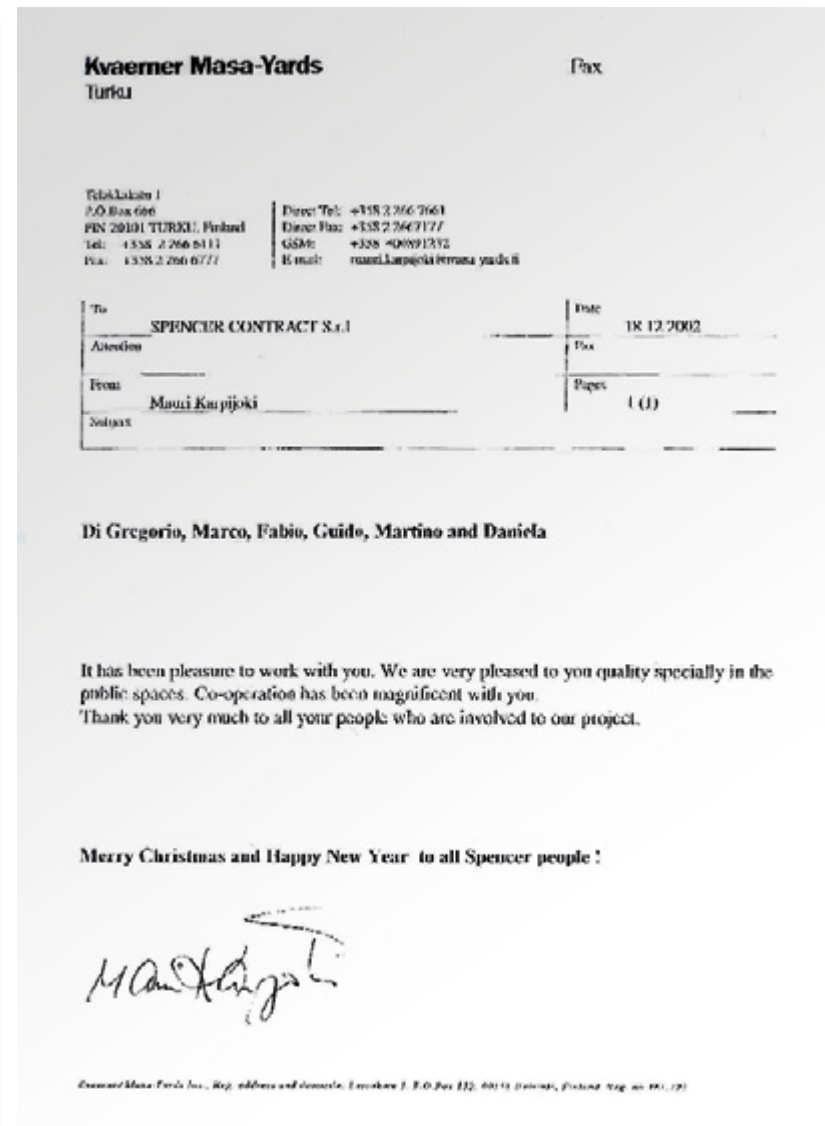
Best regards
Gunnar and Arne

Arne Hervig Johansen
Architect
Mob: +47 900 38 782
oceania@ysa.no

YS **PETTER YRAN & BJØRN STORBRAATEN, ARCHITECTS AS**
"KONGEN", FROGNERSTRANDA 2, N-0250 OSLO, NORWAY
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Our Clients recognitions



Our Clients recognitions

Guendalina Conti

Oggetto: Viking Thank you

----- Messaggio originale -----

Da: Alan Stewart <alan@smc-design.com>

Data: 14/08/2015 12:36 PM (GMT+02:00)

A: r.pompili@spencercontract.it

Oggetto: Spencer Promotional Movie

Dear Riccardo,

Thank the Spencer team for bringing our creation to reality, you guys done a fantastic job and I think we can all be very proud!

Enjoy,

Al

Alan Stewart
Design Associate
SMC Design
Unit 10 Blue Lion Place
237 Long Lane
London SE1 4PU

P: 020 7378 1468
alan@smc-design.com

Registered company name: SMC Design Limited Registered office: 22 Wycombe End, Beaconsfield,
Buckinghamshire HP9 1NB Registration number: 2811470

1

Guendalina Conti

Oggetto: Regal Princess - Thank you

Da: brcilly@princesscruises.com

Data: 2014/05/21 03:19 (GMT+01:00)

A: r.pompili@spencercontract.it

Oggetto: Regal Princess - Thank you

Riccardo / Guendalina,

I just returned to LA from the Regal and I wish to extend my thanks to yourselves, Marco on site and all the Spencer team for an excellent result.

The quality and finishing of the project was excellent and Spencer can be very proud of it.

Please accept my thanks for a job well done.

Best regards,

Thanks and regards,
Brandan

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SPENCER CONTRACT

High Quality Interiors

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Spencer Contract S.p.A. | VAT 03740930106

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